

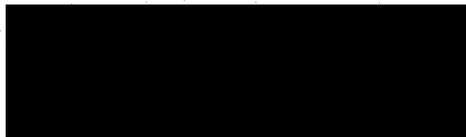


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U.S. Department of Justice  
Immigration and Naturalization Service

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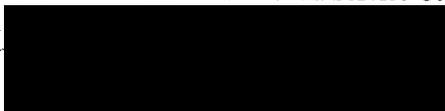
OFFICE OF ADMINISTRATIVE APPEALS  
425 Eye Street N.W.  
ULLB, 3rd Floor  
Washington, D.C. 20536



File: WAC 00 237 55679 Office: California Service Center

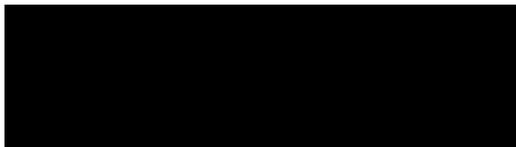
Date: 11 APR 2002

IN RE: Petitioner:  
Beneficiary:



Petition: Immigrant Petition for Alien Worker as a Skilled Worker or Professional Pursuant to § 203(b)(3) of the Immigration and Nationality Act, 8 U.S.C. 1153(b)(3)

IN BEHALF OF PETITIONER:



Public Copy

INSTRUCTIONS:

This is the decision in your case. All documents have been returned to the office which originally decided your case. Any further inquiry must be made to that office.

If you believe the law was inappropriately applied or the analysis used in reaching the decision was inconsistent with the information provided or with precedent decisions, you may file a motion to reconsider. Such a motion must state the reasons for reconsideration and be supported by any pertinent precedent decisions. Any motion to reconsider must be filed within 30 days of the decision that the motion seeks to reconsider, as required under 8 C.F.R. 103.5(a)(1)(i).

If you have new or additional information which you wish to have considered, you may file a motion to reopen. Such a motion must state the new facts to be proved at the reopened proceeding and be supported by affidavits or other documentary evidence. Any motion to reopen must be filed within 30 days of the decision that the motion seeks to reopen, except that failure to file before this period expires may be excused in the discretion of the Service where it is demonstrated that the delay was reasonable and beyond the control of the applicant or petitioner. Id.

Any motion must be filed with the office which originally decided your case along with a fee of \$110 as required under 8 C.F.R. 103.7.

FOR THE ASSOCIATE COMMISSIONER,  
EXAMINATIONS

*Robert P. Wiemann*  
Robert P. Wiemann, Director  
Administrative Appeals Office

**DISCUSSION:** The preference visa petition was denied by the Director, California Service Center, and is now before the Associate Commissioner for Examinations on appeal. The appeal will be dismissed.

The petitioner is a garment importer. It seeks to employ the beneficiary permanently in the United States as an import manager (bilingual). As required by statute, the petition is accompanied by an individual labor certification approved by the Department of Labor. The director determined that the petitioner had not established that it had the financial ability to pay the beneficiary the proffered wage as of the filing date of the visa petition.

On appeal, counsel submits a brief and additional evidence.

Section 203(b)(3)(A)(i) of the Immigration and Nationality Act (the Act), 8 U.S.C. 1153(b)(3)(A)(i), provides for the granting of preference classification to qualified immigrants who are capable, at the time of petitioning for classification under this paragraph, of performing skilled labor (requiring at least two years training or experience), not of a temporary or seasonal nature, for which qualified workers are not available in the United States.

8 C.F.R. 204.5(g)(2) states in pertinent part:

*Ability of prospective employer to pay wage.* Any petition filed by or for an employment-based immigrant which requires an offer of employment must be accompanied by evidence that the prospective United States employer has the ability to pay the proffered wage. The petitioner must demonstrate this ability at the time the priority date is established and continuing until the beneficiary obtains lawful permanent residence. Evidence of this ability shall be either in the form of copies of annual reports, federal tax returns, or audited financial statements.

Eligibility in this matter hinges on the petitioner's ability to pay the wage offered as of the petition's filing date, which is the date the request for labor certification was accepted for processing by any office within the employment system of the Department of Labor. Matter of Wing's Tea House, 16 I&N Dec. 158 (Act. Reg. Comm. 1977). Here, the petition's filing date is April 8, 1996. The beneficiary's salary as stated on the labor certification is \$6,291.67 per month or \$75,500.04 per annum.

Counsel initially submitted insufficient evidence of the

petitioner's ability to pay the proffered wage. On November 13, 2000, the director requested additional evidence to establish that the petitioner had the ability to pay the proffered wage as of April 8, 1996.

In response, counsel submitted a copy of the petitioner's Form 1120 U.S. Corporation Income Tax Return for the period from November 1, 1999 through October 31, 2000 which reflected gross receipts of \$3,227,535; gross profit of \$550,986; compensation of officers of \$60,000; salaries and wages paid of \$104,550; depreciation of \$4,713; and a taxable income before net operating loss deduction and special deductions of \$28,654. Schedule L reflected total current assets of \$2,324,285 with -\$30,113 in cash and total current liabilities of \$1,600,279.

The director determined that the evidence did not establish that the petitioner had the ability to pay the proffered wage and denied the petition accordingly.

On appeal, counsel submits copies of the petitioner's Form 1120 U.S. Corporation Income Tax Return. The federal tax return for the period from November 1, 1995 through October 31, 1996 reflected gross receipts of \$3,250,647; gross profit of \$473,075; compensation of officers of \$60,000; salaries and wages paid of \$60,000; depreciation of \$1,744; and a taxable income before net operating loss deduction and special deductions of \$49,286. Schedule L reflected total current assets of \$1,664,792 with \$42,514 in cash and total current liabilities of \$1,154,514.

The federal tax return for the period from November 1, 1996 through October 31, 1997 reflected gross receipts of \$3,542,609; gross profit of \$559,286; compensation of officers of \$60,000; salaries and wages paid of \$76,425; depreciation of \$1,149; and a taxable income before net operating loss deduction and special deductions of \$50,567. Schedule L was not submitted. The federal tax return for the period from November 1, 1997 through October 31, 1998 reflected gross receipts of \$3,464,817; gross profit of \$501,796; compensation of officers of \$60,000; salaries and wages paid of \$113,800; depreciation of \$1,014; and a taxable income before net operating loss deduction and special deductions \$32,132. Schedule L reflected total current assets of \$2,117,734 with -\$43,353 in cash and total current liabilities of \$1,432,189.

The federal tax return for the period from November 1, 1998 through October 31, 1999 reflected gross receipts of \$3,103,715; gross profit of \$561,820; compensation of officers of \$60,000; salaries and wages paid of \$97,550; depreciation of \$3,151; and a taxable income before net operating loss deduction and special deductions

of \$23,661. Schedule L was incomplete.

On appeal, counsel argues that "the employment of the beneficiary would cause the Petitioner's corporation substantial savings to wit: commissions exceeding \$100,000 per year and other expenses."

Counsel's argument that the beneficiary's employment will result in more income for the business is not persuasive. Counsel does not explain the basis for such a conclusion. For example, the petitioner has not demonstrated that the beneficiary will replace less productive workers, transform the nature of the petitioner's operation, or increase the number of customers on the strength of his reputation. Absent evidence of these savings, this statement can only be taken as counsel's personal opinion. Consequently, the Service is unable to take the potential earnings to be generated by the beneficiary's employment into consideration.

A review of the federal tax return for the period from November 1, 1995 through October 31, 1996 shows that when one adds the depreciation, the taxable income, and the cash on hand at year end (to the extent that total current assets exceed total current liabilities), the result is \$93,554, an amount more than the proffered wage.

The remaining federal tax returns submitted, however, show that the petitioner lacked the ability to pay the proffered wage. The petitioner must show that it had the ability to pay the proffered wage at the time of filing of the petition and continuing until the beneficiary obtains lawful permanent resident status. See 8 C.F.R. 204.5(g)(2).

Accordingly, after a review of the petitioner's federal tax returns, it is concluded that the petitioner has not established that it had sufficient available funds to pay the salary offered at the time of filing of the petition and continuing to present.

The burden of proof in these proceedings rests solely with the petitioner. Section 291 of the Act, 8 U.S.C. 1361. The petitioner has not met that burden.

**ORDER:** The appeal is dismissed.