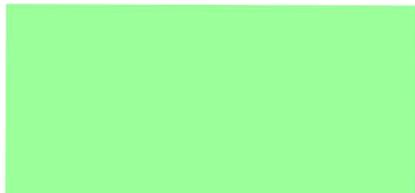


(b)(6)

U.S. Department of Homeland Security  
U.S. Citizenship and Immigration Services  
Administrative Appeals Office (AAO)  
20 Massachusetts Ave., N.W., MS 2090  
Washington, DC 20529-2090

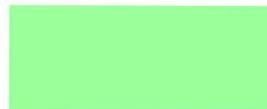


U.S. Citizenship  
and Immigration  
Services



Date: **MAY 24 2013**

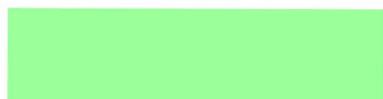
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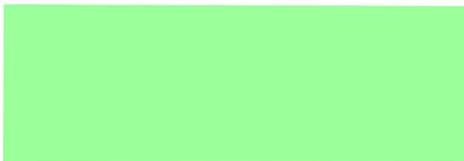
Petitioner:

Beneficiary:



PETITION: Immigrant petition for Alien Worker as a Skilled Worker or Professional pursuant to section 203(b)(3) of the Immigration and Nationality Act, 8 U.S.C. § 1153(b)(3)

ON BEHALF OF PETITIONER:



INSTRUCTIONS:

Enclosed please find the decision of the Administrative Appeals Office in your case. All of the documents related to this matter have been returned to the office that originally decided your case. Please be advised that any further inquiry that you might have concerning your case must be made to that office.

If you believe the AAO inappropriately applied the law in reaching its decision, or you have additional information that you wish to have considered, you may file a motion to reconsider or a motion to reopen in accordance with the instructions on Form I-290B, Notice of Appeal or Motion, with a fee of \$630. The specific requirements for filing such a motion can be found at 8 C.F.R. § 103.5. **Do not file any motion directly with the AAO.** Please be aware that 8 C.F.R. § 103.5(a)(1)(i) requires any motion to be filed within 30 days of the decision that the motion seeks to reconsider or reopen.

Thank you,

A handwritten signature in black ink, appearing to read "Ron Rosenberg".

Ron Rosenberg  
Acting Chief, Administrative Appeals Office

**DISCUSSION:** On November 19, 2012 the Administrative Appeals Office (AAO) issued a decision withdrawing the director's decision to revoke the approval of the employment-based immigrant visa petition and remanding the matter to the Director, Texas Service Center (the director), for further action and review in accordance with the AAO's decision. On March 18, 2013, the director, after sending the petitioner a Notice of Intent to Revoke (NOIR) and receiving no response, revoked the approval of the petition, invalidated the labor certification, and certified the decision to the AAO for review pursuant to 8 C.F.R. § 103.4(a). Upon review, the AAO will affirm the director's decision to revoke the approval of the petition.

The petitioner is a dry cleaning company. It seeks to permanently employ the beneficiary in the United States as a dry cleaning supervisor pursuant to section 203(b)(3)(A)(i) of the Immigration and Nationality Act (the Act), 8 U.S.C. § 1153(b)(3)(A)(i).<sup>1</sup> As required by statute, the petition is submitted along with an approved Application for Alien Employment Certification (Form ETA 750). The petition was initially approved on March 12, 2003, but the approval of the petition was eventually revoked and the labor certification invalidated in March 2013. The director found fraud or willful misrepresentation involving the labor certification process. Specifically, the director determined that the petitioner failed to demonstrate that it conducted good faith recruitment in accordance with the U.S. Department of Labor (DOL) recruitment procedures. Additionally, the director found that the petitioner failed to demonstrate the continuing ability to pay the proffered wage from the priority date and to show that the beneficiary met the minimum job requirements for the position offered prior to the priority date.

The AAO conducts appellate review on a *de novo* basis. See *Soltane v. DOJ*, 381 F.3d 143, 145 (3d Cir. 2004).

We will discuss each of the director's findings as follows.

a) **Whether there was fraud or willful misrepresentation involving the labor certification process.**

As noted above, the director found fraud or willful misrepresentation involving the labor certification application and invalidated the labor certification because of the following reasons:

1. The director stated that the attorney who filed the Form ETA 750 and the Form I-140 petition, [REDACTED] had been suspended from practicing law before the Board of Immigration Appeals (BIA), the Immigration Courts, and the Department of Homeland Security (DHS) for three years from March 1, 2012 under 8 C.F.R. § 292.3(b); and
2. The director found that the advertisements from the [REDACTED] intended to

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<sup>1</sup> Section 203(b)(3)(A)(i) of the Act, 8 U.S.C. § 1153(b)(3)(A)(i), provides for the granting of preference classification to qualified immigrants who are capable, at the time of petitioning for classification under this paragraph, of performing skilled labor (requiring at least two years training or experience), not of a temporary nature, for which qualified workers are not available in the United States.

demonstrate that the petitioner complied with DOL's recruitment regulations did not conform to several of DOL'S requirements under 20 C.F.R. § 656.21(g) (2001), i.e. the advertisements did not describe the job opportunity, did not state the rate of pay, nor did they state the minimum job requirements.

In accordance with 20 C.F.R. § 656.30(d), U.S. Citizenship and Immigration Service (USCIS) may invalidate the labor certification based on fraud or willful misrepresentation. The term "willfully" in the statute has been interpreted to mean "knowingly and intentionally," as distinguished from accidentally, inadvertently, or in an honest belief that the facts are otherwise. *See Matter of Healy and Goodchild*, 17 I&N Dec. 22, 28 (BIA 1979) ("knowledge of the falsity of the representation" is sufficient); *Forbes v. INS*, 48 F.3d 439, 442 (9th Cir. 1995) (interpreting "willfully" to mean "deliberate and voluntary"). Materiality is determined based on the substantive law under which the purported misrepresentation is made. *See Matter of Belmares-Carrillo*, 13 I&N Dec. 195 (BIA 1969); *see also Matter of Healy and Goodchild*, 17 I&N Dec. 22, 28 (BIA 1979).

Upon *de novo* review, the AAO finds that the evidence of record does not support the director's conclusion that there was fraud or willful misrepresentation involving the labor certification. There has been an insufficient development of the facts upon which the director can make a determination of fraud or willful misrepresentation in connection with the documentation submitted to support the beneficiary's qualifications based on the criteria of *Matter of S & B-C*, 9 I&N Dec. 436, 447 (A.G. 1961).

In response to the director's NOIR dated February 17, 2009 and to demonstrate that the petitioner fully complied with the DOL recruitment requirements, counsel for the petitioner at the time [REDACTED] submitted the following evidence:

- Copies of the newspaper tear sheets evidencing that the petitioner placed advertisements for the position of dry cleaning supervisor in the [REDACTED] for four consecutive Sundays on January 21, 2001; January 28, 2001; February 4, 2001; and February 11, 2001; and
- A copy of the letter dated February 14, 2001 addressed to [REDACTED] from the [REDACTED] stating that the advertisements he ordered would be run on jobfind.com.

At the time the Form ETA 750 labor certification was filed on April 17, 2001, DOL accepted two types of recruitment procedures – the supervised recruitment process and the reduction in recruitment process. *See* 20 C.F.R. § 656.21 (2004). Under the supervised recruitment process an employer must first file a Form ETA 750 with the local office (State Workforce Agency), who then would: date stamp the Form ETA 750 and make sure that the Form ETA 750 was complete; calculate the prevailing wage for the job opportunity and put its finding into writing; and prepare and process and Employment Service job order and place the job order into the regular Employment Service recruitment system for a period of thirty (30) days. *See* 20 C.F.R. §§ 656.21(d)-(f) (2003). The employer filing the Form ETA 750, in conjunction with the recruitment efforts conducted by the local office, should then: place an advertisement for the job opportunity in a newspaper of general circulation or in a professional, trade, or ethnic publication

and supply the local office with required documentation or requested information in a timely manner. *See* 20 C.F.R. §§ 656.21(g)-(h) (2003).

Under the reduction in recruitment process, the employer could, before filing the Form ETA 750 with the local office, conduct all of the recruitment requirements including placing an advertisement in a newspaper of general circulation and posting a job notice in the employer's place of business. *See* 20 C.F.R. §§ 656.21(i)-(k). Here, based on the evidence submitted and the stated facts above, the AAO notes that the petitioner appears to have conducted reduction in recruitment, which was allowed at that time.

The director in the Notice of Certification (NOC) also stated that the job advertisements did not contain and include, among other things, the description of the job, the rate of pay, and the minimum job requirements, as required by the regulation at 20 C.F.R. § 656.21(g) (2001).

We acknowledge the extensive requirements prescribed by the regulation above to advertise the position; however, the record shows that DOL certified the Form ETA 750 on April 9, 2002, after the petitioner apparently conducted supervised (traditional) recruitment in November and December 2001. The record does not contain any inconsistencies or anomalies in the recruitment process.

Further, we note that at the time the petitioner filed the Form ETA 750 labor certification application with DOL for processing in April 2001, employers were not required to maintain any records documenting the labor certification process once the labor certification had been approved by the DOL. *See* 45 Fed. Reg. 83933, Dec. 19, 1980 as amended at 49 Fed. Reg. 18295, Apr. 30, 1984; 56 Fed. Reg. 54927, Oct. 23, 1991.<sup>2</sup> For these reasons, the AAO does not find fraud or willful misrepresentation involving the labor certification.

Regarding [redacted] representation of the petitioner, the AAO acknowledges [redacted] suspension from practicing law before the BIA, immigration courts, and DHS for three years from March 1, 2012. However, the record contains no evidence implicating [redacted] involvement in the recruitment process or participation in interviewing or considering the job applicants in this case.

Thus, the director's finding of fraud or willful misrepresentation is not substantiated by evidence of record and will be withdrawn. Further, the director's decision to invalidate the certified Form ETA 750 will also be withdrawn, and the certification of the Form ETA 750 will be reinstated.

Nevertheless, the approval of the petition cannot be reinstated because the petitioner has not established by a preponderance of the evidence that it has the ability to pay the proffered wage from

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<sup>2</sup> Not until 2005, when the DOL switched from paper-based to electronic-based filing and processing of labor certifications, were employers required to maintain records and other supporting documentation, and even then employers were only required to keep their labor certification records for five years. *See* 69 Fed. Reg. 77386, Dec. 27, 2004 as amended at 71 Fed. Reg. 35523, June 21, 2006; *also see* 20 C.F.R. § 656.10(f) (2010).

the priority date, and that the beneficiary had the requisite work experience in the job offered prior to the priority date.

**b) The Petitioner's Ability to Pay the Proffered Wage.**

With respect to the petitioner's ability to pay, the regulation at 8 C.F.R. § 204.5(g)(2) states in pertinent part:

*Ability of prospective employer to pay wage.* Any petition filed by or for an employment-based immigrant which requires an offer of employment must be accompanied by evidence that the prospective United States employer has the ability to pay the proffered wage. The petitioner must demonstrate this ability at the time the priority date is established and continuing until the beneficiary obtains lawful permanent residence. Evidence of this ability shall be either in the form of copies of annual reports, federal tax returns, or audited financial statements.

The petitioner must demonstrate the continuing ability to pay the proffered wage beginning on the priority date, which is the date the Form ETA 750, Application for Alien Employment Certification, was accepted for processing by any office within the employment system of the DOL. See 8 C.F.R. § 204.5(d).

Here, as indicated above the Form ETA 750 was accepted by DOL for processing on April 17, 2001. The rate of pay or the proffered wage as indicated on the Form ETA 750 is \$12.45 per hour or \$22,659 per year (based on a 35-hour work per week).<sup>3</sup>

The petitioner must establish that its job offer to the beneficiary is a realistic one. Because the filing of an ETA 750 labor certification application establishes a priority date for any immigrant petition later based on the ETA 750, the petitioner must establish that the job offer was realistic as of the priority date and that the offer remained realistic for each year thereafter, until the beneficiary obtains lawful permanent residence. The petitioner's ability to pay the proffered wage is an essential element in evaluating whether a job offer is realistic. See *Matter of Great Wall*, 16 I&N Dec. 142 (Acting Reg'l Comm'r 1977); see also 8 C.F.R. § 204.5(g)(2). In evaluating whether a job offer is realistic, United States Citizenship and Immigration Services (USCIS) requires the petitioner to demonstrate financial resources sufficient to pay the beneficiary's proffered wages, although the totality of the circumstances affecting the petitioning business will be considered if the evidence warrants such consideration. See *Matter of Sonogawa*, 12 I&N Dec. 612 (Reg'l Comm'r 1967).

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<sup>3</sup> The total hours per week indicated on the approved Form ETA 750 is 35 hours. This is permitted so long as the job opportunity is for a permanent and full-time position. See 20 C.F.R. §§ 656.3; 656.10(c)(10). The DOL Memo indicates that full-time means at least 35 hours or more per week. See Memo, Farmer, Admin. for Reg'l. Mngm't., Div. of Foreign Labor Certification, DoL Field Memo No. 48-94 (May 16, 1994).

In determining the petitioner's ability to pay the proffered wage during a given period, USCIS will first examine whether the petitioner employed and paid the beneficiary during that period. If the petitioner establishes by documentary evidence that it employed the beneficiary at a salary equal to or greater than the proffered wage, the evidence will be considered *prima facie* proof of the petitioner's ability to pay the proffered wage.

The petitioner submitted copies of the following evidence to show that it has the continuing ability to pay the proffered wage from the priority date:

- Copies of the beneficiary's IRS Forms W-2 Wage and Tax Statement for 2000 and 2001.

Based on the evidence submitted above, the beneficiary received the following compensation from the petitioner in 2000 and 2001:

- \$23,251.25 in 2000;<sup>4</sup> and
- \$27,937.00 in 2001.

Therefore, the petitioner has established the ability to pay the proffered wage in 2001, but not from 2002 onwards until the beneficiary receives his lawful permanent residence. The record does not contain any other evidence of the petitioner's ability to pay (i.e. federal tax returns, annual reports, and/or audited financial statements) for 2002 onwards. In view of the foregoing, the AAO agrees with the director that the petitioner has not established by a preponderance of the evidence that it has the continuing ability to pay the proffered wage from the priority date.

**c) The Beneficiary's Qualifications for the Job Offered.**

Consistent with *Matter of Wing's Tea House*, 16 I&N Dec. at 158, the petitioner must demonstrate that, on the priority date, the beneficiary had all of the qualifications stated on the Form ETA 750 as certified by the DOL and submitted with the petition. The priority date is the date the Form ETA 750 was accepted for processing by any office within the employment system of the DOL. See 8 C.F.R. § 204.5(d).

As noted earlier, the priority date here is April 17, 2001. The name of the job title or the position for which the petitioner sought to hire is "dry cleaning supervisor." Under the job description, section 13 of the Form ETA 750, the petitioner wrote, "Under direction of owner, supervise workers engaged in drycleaning [sic] company; assign workers to jobs; train employees." Under section 14 of the Form ETA 750A the petitioner specifically required each applicant for this position to have a minimum of two years of work experience in the job offered or two years in the related occupation of assistant supervisor.

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<sup>4</sup> As the petitioner is only required to demonstrate the ability to pay the proffered wage from the priority date (April 17, 2001), the AAO cannot consider the wage that the beneficiary received in 2000.

To determine whether a beneficiary is eligible for a preference immigrant visa, the director must ascertain whether the beneficiary is, in fact, qualified for the certified job. In evaluating the beneficiary's qualifications, USCIS must look to the job offer portion of the labor certification to determine the required qualifications for the position. USCIS may not ignore a term of the labor certification, nor may it impose additional requirements. *See Matter of Silver Dragon Chinese Restaurant*, 19 I&N Dec. 401, 406 (Comm. 1986). *See also, Madany v. Smith*, 696 F.2d, 696 F.2d 1008, (D.C. Cir. 1983); *K.R.K. Irvine, Inc. v. Landon*, 699 F.2d 1006 (9th Cir. 1983); *Stewart Infra-Red Commissary of Massachusetts, Inc. v. Coomey*, 661 F.2d 1 (1st Cir. 1981).

As set forth by the petitioner, the proffered position requires the beneficiary to have a minimum of two years of work experience in the job offered or in the related occupation of assistant supervisor. On the Form ETA 750, part B, signed by the beneficiary on January 9, 2001, he represented that he worked for a laundry company in Lima, Peru, called [REDACTED] as a dry cleaning supervisor from February 1993 to June 1996.

Submitted along with the approved Form ETA 750 and the Form I-140 petition was an employment verification letter dated June 2006 from [REDACTED] manager of [REDACTED] stating that the beneficiary "worked at our laundry company as a dry cleaning supervisor since February of 1993 to June of 1996." We have indicated earlier in our decision dated November 9, 2012 that the employment verification letter from [REDACTED] does not comply with the regulations regarding documentation of skilled workers, in that it does not include a sufficient description of the experience or training of the beneficiary. *See* 8 C.F.R. §§ 204.5(g)(1) and 204.5(l)(3)(ii)(A).<sup>5</sup> Simply stating that the beneficiary worked as a dry cleaning supervisor is not a sufficient description of the beneficiary's training or experience.

No other evidence has been submitted to show that the beneficiary had at least two years of work experience in the job offered or in the related occupation of assistant supervisor prior to the priority date. In response to the director's February 17, 2009 NOIR, the beneficiary submitted a letter dated February 22, 2009 stating that [REDACTED] went out of business in 2006 and that he was unable to obtain any additional evidence about his experience with that company. On February 11, 2013, the director sent another NOIR to the petitioner and gave the petitioner 30 days to respond, but no response was submitted within the 30 days deadline.

We note that the position offered in this case is for a skilled worker, requiring at least two years of specialized training or experience gained *before* the priority date.<sup>6</sup> The petitioner has failed to

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<sup>5</sup> The regulations at 8 C.F.R. §§ 204.5(g)(1) and 204.5(l)(3)(ii)(A) provide, "Any requirements of training or experience for skilled workers, professionals, or other workers must be supported by letters from trainers or employers giving the name, address, and title of the trainer or employer, and a description of the training received or the experience of the alien."

<sup>6</sup> In his February 22, 2009 letter, the beneficiary states that he has over nine years of work experience as a dry cleaner manager with the petitioner. We note that this experience from the petitioner is irrelevant in determining the beneficiary's qualifications for the position offered in this case.

establish that the beneficiary had at least two years of specialized training or experience in the job offered before the priority date. Therefore, we find that the beneficiary is not qualified for the position offered.

In summary, the director's finding that there was fraud or willful misrepresentation involving the labor certification will be withdrawn. Similarly, the director's decision to invalidate the labor certification will be withdrawn. Nevertheless, the AAO finds that the director had good and sufficient cause to revoke the approval of the petition per section 205 of the Act, 8 U.S.C. § 1155, which states, "The Secretary of Homeland Security may, at any time, for what [she] deems to be good and sufficient cause, revoke the approval of any petition approved by [her] under section 204. Such revocation shall be effective as of the date of approval of any such petition." The realization by the director that the petition was approved in error may be good and sufficient cause for revoking the approval. *Matter of Ho*, 19 I&N Dec. 582, 590 (BIA 1988).

Here, the petitioner has failed to establish by a preponderance of the evidence that the petitioner has the continuing ability to pay the proffered wage from the priority date, and that the beneficiary had the requisite work experience in the job offered or in the alternate occupation of assistant supervisor before the priority date. Where the petitioner of an approved visa petition is not eligible for the classification sought, the director may seek to revoke the approval of the petition pursuant to section 205 of the Act, 8 U.S.C. § 1155, for good and sufficient cause. Notwithstanding the USCIS burden to show good and sufficient cause in proceedings to revoke the approval of a visa petition, the petitioner bears the ultimate burden of establishing eligibility for the benefit sought.

The petitioner's burden is not discharged until the immigrant visa is issued. *Tongatapu Woodcraft of Hawaii, Ltd. v. Feldman*, 736 F.2d 1305 (9th Cir. 1984). The revocation of the previously approved petition is affirmed for the above stated reasons, with each considered as an independent and alternative basis for the decision. The burden of proof in these proceedings rests solely with the petitioner. Section 291 of the Act, 8 U.S.C. § 1361. The petitioner has not met that burden.

**ORDER:** The director's decision to revoke the previously approved petition is affirmed.

**FURTHER ORDER:** The director's finding of fraud and/or willful misrepresentation involving the labor certification process is withdrawn.

**FURTHER ORDER:** The director's decision to invalidate the alien employment certification, Form ETA 750, ETA case number [REDACTED] is withdrawn.